Review Item-wise and Category Sales Analysis

How to Review Item-wise and Category Sales Analysis in Muhasib ERP

Overview

This guide will help you compare item and category sales performance and trace category totals to item-level source data.

You get category-to-item performance analysis for merchandising or planning.

Who can do this

You need access to Relevant BI/report permissions plus item/category and sales visibility.

Before you start

Define company, period, locations, category hierarchy, items, units, statuses, returns, and performance measure.

> Before saving, check that the correct company is open and that you have permission to complete this task.

Where to find it

Back Office → Dashboards & BI → needed item/category analysis, when active.

Review Item-wise and Category Sales Analysis

Step 1: Confirm the active report title and launch path

Step 2: Set exact scope, category, and item filters

Step 3: Generate or refresh

Step 4: Review category/item quantities, values, returns, and other displayed metrics

Step 5: Avoid double-counting parent and child categories

Step 6: Reconcile to Item-wise Sale detail

Check your work

Non-overlapping item totals reproduce category totals and compare and confirm to source sale lines.

> Take a moment to check your work before closing the window. This small check can save time later.

If something goes wrong

- Do not present a source family as one active report until system titles are confirmed.
- Check historical category changes and unit differences.

Related guides

- Review the Item-wise Sale Report
- Review the Item-wise Sale Summary Report
- Create an Item Category

What to do next

> **Review the Item-wise Sale Report**.

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